

## Evaluating Unlisted Equipment: A Valuable Service Portfolio Add-on for General Contractors Provided by Lewis Bass

Unlisted/Non-UL evaluated equipment can be a building permit blocking event when left to the last minute in your projects. Lewis Bass knows how to get unlisted equipment evaluated and passed by the city fast.

### Why should you offer an unlisted equipment field labeling service?

1. An expanded, turn-key service addition that will allow you to provide your clients with seamless equipment evaluations that make blocked building permits a thing of the past.
2. Passive revenue generation (as much as 20% margin) by up-selling our discounted service rates for equipment evaluations to your clients.

### What is a Field Label/UL Evaluation and why do cities enforce it?

Field labeling is a safety review required by the fire department following the National Electric Code. It focuses primarily on electrical safety, but other important aspects of machine and operational safety are also addressed in the performance of an evaluation.

**How is a field label performed?** Scan the QR code to view a video and learn about the field labeling process that Lewis Bass will perform on your client's unlisted equipment.



### How can I offer this service to my clients?

1. We will provide you with an unlisted equipment self-identification flyer to hand out to your clients.
2. Clients will report their own unlisted equipment to you using this flyer, or in certain situations where it may be required, Lewis Bass will visit the client on your behalf to identify the unlisted equipment on site.
3. You will reach out to Lewis Bass who will prepare a discounted formal quote for electrical evaluation services.
4. You will add the machinery electrical evaluation service as part of your fees to your client with your own markup added.

### We can also customize the flyer with your own company branding.

The attached flyer below can be customized with your own branding, web address, and phone number. We recommend making this flyer a part of your on-boarding packet for new clients.

**CONSTRUCTION COMPANY INC**  
www.company.com

### Finding and Reporting Unlisted Equipment

Use this handy survey sheet to self-identify unlisted/non-UL certified equipment in your facility needing city-mandated electrical inspection.

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Scan the QR code to view a video showing an actual Lewis Bass Field Label/UL Evaluation performed on live equipment in the field.

**How is a Field Label/UL Evaluation performed?**  
An engineer will perform the following tests on potential unlisted machinery at your facility:

- **Electrical Testing** - Electrical readings of the machine are taken with the machine in operation to make sure it is functioning correctly without obvious faults.
- **Wiring** - Wiring is checked for proper grounding, gauges, and color-coding in accordance with NEC standards.
- **Over current Protection** - Fuses and breakers on the machine are tested and checked for faults.
- **Lockout/Tag out** - Machine safeguards are tested to ensure that they correctly prevent unexpected energization or startups of the machinery.
- **Other potential safety hazards.**

**How can you tell your machine is unlisted?**

**No Inspection Needed**  
If your machine has an NRTL mark similar to the ones above, it is a listed machine and does not need an inspection (for a full list of NRTLs scan the QR code for an up-to-date list).

**Needs Inspection**  
If your machine only has a CE Marking, it is not considered a listed machine in North America and must be inspected.

**Needs Inspection**  
When two or more listed machines are combined together, the entire system needs to be inspected as one machine.

Machine ID	Machine Description	Inspection Status	Inspection Date

If you have more than four machines to list, please call Lewis Bass at 408-942-8000 for a complimentary facility walk-through to identify all of your potentially unlisted equipment.

✓ Your website  
✓ Your logo  
✓ Your contact details

### Interested in learning more?

Please reach out to Lewis Bass at [www.lewisbass.com/contact-lewis-bass](http://www.lewisbass.com/contact-lewis-bass) or via phone at **1-408-942-8000** for next steps on setting up a vendor agreement and/or requesting a custom-branded flyer for your own company.



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Machine's Make	Machine's Model #	Type of Machine	Additional Notes

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